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## 5 Things Sellers Should do Before Contacting a Real Estate Agent

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Selling your home is a big undertaking. You can make the process easier for yourself by taking certain actions up front – even before contacting a listing agent. In taking these simple, yet inexpensive steps, you will gain an edge in attracting the right talent for selling your home because listing agents will see you are easy to work with and your home is a great sell. Here are 5 things you should do before even contacting a real estate agent:

### 1. Clean your home

Like really *clean* it. Vacuum, mop, bleach, and whatever it takes to make sure your home looks like you have been on top of your maintenance game for years. This not only makes it easy for you to stage your home when the time comes, but tells potential listing agents that you care how your home is presented when potential buyers come view your home.

### 2. Declutter

Theoretically, we should all be “spring cleaning” our home every year. If you have not, now is a great time. Open all your cabinets, closets, and drawers and get rid of all unwanted

items. Also, any unnecessary items on your mantels and countertops should also be stowed away to give your home a bright and clear look. And let's face it – this is also a useful and inevitable step before moving too.



[Yes, I would love to sell this home...](#)

### **3. Make sure all your fixtures' light bulbs are in working order**

This may seem obvious but it will go a long way to just make sure all your light bulbs are working. It's a simple and inexpensive signal that shows that your home is well maintained and cared for.

### **4. Fix any window treatments**

Another important item in the house that allows a potential real estate agent – and buyers – feel a house is cared for are well-maintained window treatments. If they are dirty, wash them. If a cord needs to be repaired, repair it. Making sure your windows and their treatments are in good condition goes a long way in making a room – and your home – more inviting.

### **5. Maintain landscaping**



Your landscaping will be a listing agent's first impression of your property. This is a great time to make sure all your bushes are pruned and weeds are removed.